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#### **Course Description: Introduction to Hotel Management**

#### 1- Basic Information:

Course Name	Introduction to Hotel Management
Course ID	TGT406
<b>Contact Hours (Registered Sessions)</b>	24
<b>Contact Hours (Synchronized</b>	18
Sessions)	10
Mid Term Exam	-
Exam	75min
Registered Sessions Work Load	48
Synchronized Session Work Load	18
Credit Hours	5
Course Level	4

#### 2- Pre-Requisites:

Course	ID
Introduction to Tourism	TGT401

#### 3- Course General Objectives:

The course aims to shed light on the hotel industry, in its concept, types and degrees, and gives a historical overview of the development of this industry and reviews the hotel departments in a fast and comprehensive manner, starting from the income-generating sections in hotels represented by the rooms section that includes the front offices and the House Keeping department, down to the food and beverage service section represented by various types of restaurants, kitchens, bars and servicing section, the course provides an explanation of the departments supporting the hotel work, namely the human resources, the finance and accounts, purchasing and storage operations, the course provides a presentation on the marketing and sales department and the occupational security and safety department ending in the maintenance and engineering, after getting

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acquainted with all Hotel departments The course provides a presentation on the work of public administration in hotels, the tasks of managers and management reports, and provides the student an overview of the processes of establishing and equipping hotels before opening, the tasks of the employees of that period, and in conclusion the course reviews the life cycle of the guest inside the hotel.

#### 4- Intended Learning Outcomes (ILO):

Code	Intended Learning Outcomes
ILO1	Learn about the history and development of the hotel industry and analyze the
ILOI	types and grades of hotels and the hotel organizational structure.
ILO2	Distinguishes hotel room sections from front offices and House Keeping.
	It analyzes the work environment of the Food and Beverage Service Department
ILO3	and introduces the various types of restaurants, service methods, bar department,
ILOS	equipment, types of kitchens and their equipment, finally identifies the tasks of
	the service department employees
ILO4	Learn about the human resources department in hotels and the hotel marketing
ILO4	and sales department within the departments that support hotel work.
	He gets acquainted with the Finance and Accounts Department, discusses the
ILO5	various tasks and works of the department and analyzes the tasks and works of
	the Purchasing and Storage Department.
ILO6	Discusses the various responsibilities and duties of work in the hotel security,
ILO	maintenance and engineering departments concerned with all repairs in the hotel.
ILO7	Reviews general management in hotels, discusses managers' tasks, and analyzes
ILO/	management reports.
ILO8	It analyzes and studies the establishment and preparation of the hotel for the
ILU	opening, and reviews the life cycle of the guest.

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# **5- Course Syllabus** (24 hours of total Recorded Sessions, 18 hours of total synchronized sessions)

• RS: Recorded Sessions; SS: Synchronized Sessions;

ILO	Course Syllabus	RS	SS	Туре	Additional Notes
ILO1	Introduction to the hotel industry	2	1	<ul> <li>□ Exercises</li> <li>□ Assignments</li> <li>□ Seminars</li> <li>□ Projects</li> <li>□ Practices</li> <li>□ Others</li> </ul>	The first function is to study the types of hotels that exist within a certain geographical area.
ILO2	Front offices House keeping	6	5	<ul> <li>□ Exercises</li> <li>□ Assignments</li> <li>□ Seminars</li> <li>□ Projects</li> <li>□ Practices</li> <li>□ Others</li> </ul>	The second function is a study that the student conducts on the connection between the room departments and their relationship with the hotel's external surroundings
ILO3	Food and beverage	6	5	<ul> <li>□ Exercises</li> <li>□ Assignments</li> <li>□ Seminars</li> <li>□ Projects</li> <li>□ Practices</li> <li>□ Others</li> </ul>	A practical case that the student is assigned to prepare an action plan for opening a restaurant of a certain type and degree in a specific geographical area, how to equip furniture and decoration, prepare the kitchen, and secure adequate employment.

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ILO4	Human Resources Hotel Marketing and Sales	2	1	Exercises Assignments Seminars Projects Practices Others	The third job is a study carried out by the student about the human resources department and the tasks of its employees or about the hotel marketing department, the method of work and the performance of .tasks in the department
ILO5	Finance and Accounts Purchasing and Storage	2	2	Assignments Seminars Projects Practices	The fourth job, which is a study carried out by students about the departments of finance, accounts, purchases, and store
ILO6	Security and Safety Maintenance and Engineering	2	2	Exercises Assignments Seminars Projects Practices Others	The fifth job, which is a study carried out by the student about a specific section of these sections and introducing the section's workers and their duties and various .work tasks
ILO7	General administration and the functions of managers	2	1	Exercises Assignments Seminars Projects Practices	The first exercise is a work based on management reports and a description of the reality of work in the

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1					
				□ Others	hotel for a hotel work
					day, strengths,
					weaknesses, income
					value and operating
					costs in the hotel during
					the working day
					we provides to the
					student a set of
				☐ Exercises	information related to
				☐ Assignments	the opening of a
ILO8	Establishment and	2	1	□ Seminars	specific hotel of a
ILU	opening processes		1	□ Projects	certain degree in a
				□ Practices	place, the student must
				□ Others	prepare a work plan for
					the hotel to start within
					a certain period of time.

#### 6- Assessment Criteria (Related to ILOs)

ISC			Exams	R	Rpt	Reports
PF2F	Presentations and Face-to-Face Assessments	s PW Practice Work				

ILO	***			Asses	smen	t Type	
Code	ILO	Intended Results	ISC	PW	Ex	PF2F	Rpt
	Learn about the	To be able to distinguish					
	history and	hotels within a specific					
ILO1	development of the	geographical area in					
	hotel industry and	terms of their degrees and	X				X
	analyze the types	types, and to distinguish					
	and grades of hotels	the tourist destinations					
	and the hotel	from which we attract					

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	organizational	hotel guests throughout				
	structure.	the year.				
		Has the ability to define				
		types of hotel ownership			X	
		and their management			Λ	
		systems.				
		Through a discussion				
		with the teacher, the				
		student analyzes the				
		applicability or non-	X			
		applicability of some	Λ			
		hotel investments in the				
		current business				
		environment.				
	Distinguishes hotel	The student must be able				
	room sections from	to distinguish all the hotel	X			
	front offices and	departments that belong				
	House Keeping.	to the room department,			X	
		and be able to link and	11		11	
		compare all the tasks and				
ILO2		work of the various				
		departments				
		Remembers vocabulary				
		of scientific content by				
		answering direct	X	X		
		questions and others are				
		deductive				
	It analyzes the work	The student will be able				
11.03	environment of the	to relate the various tasks				<b>37</b>
ILO3	Food and Beverage	and work of the food and				X
	Service Department	beverage service				
	and introduces the	departments				

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	• , ,	A11 , 11					
	various types of	Able to distinguish					
	restaurants, service	between different types of					
	methods, bar	equipment and supplies	X				
	department,	for food and beverage					
	equipment, types of	service departments					
	kitchens and their	General knowledge of the					
	equipment, finally	types and methods of					
	identifies the tasks of	service in the restaurant					
	the service	and general knowledge of	X				X
	department	cooking methods and					
	employees	ingredients of various					
		types of food					
	Learn about the	The student applies a					
	human resources	practical case covering					
	department in hotels	part of the functions of					
	and the hotel	human resources					
	marketing and sales	management, financial					
	department within	management,					
	the departments that	procurement and store,				v	
	support hotel work.	marketing and sales,				X	
		security and safety,					
ILO4		engineering and					
		maintenance, and					
		analyzes practical cases					
		that are provided by the					
		teacher.					
		He is looking for					
		information on some					
		recent trends in the	X				X
		various departments that					
		support the hotel business					
<u> </u>		_ <del></del>	1	<u> </u>	ı	1	

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ILO5	He gets acquainted with the Finance and Accounts Department, discusses the various tasks and works of the department and analyzes the tasks and works of the Purchasing and .Storage Department	The student applies a practical case that covers part of the functions of financial management, procurement and store, and analyzes practical cases that are provided by the teacher	X	X	
ILO6	Discusses the various responsibilities and duties of work in the hotel security, maintenance and engineering departments concerned with all .repairs in the hotel	The student applies a practical case that covers part of the functions of the security and safety departments, engineering and maintenance, and analyzes practical cases that are provided by the teacher.	X	X	
ILO7	Reviews general management in hotels, discusses managers' tasks, and analyzes management reports.	The student will be able to connect between the concepts of public administration that he took previously and project them scientifically at the level of hotel management		X	
ILO8	It analyzes and studies the establishment and	The student applies a practical case that covers part of the functions of	X		X

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preparation of the	the hotel management			
hotel for the	during the preparation			
opening, and reviews	and opening processes,			
the life cycle of the	and analyzes practical			
guest	cases that are provided by			
	the teacher			

#### **4- Practice Tools:**

Tool Name	Description
non	

#### 5- Main References

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#### **6- Additional References**

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- 5. Alen T. Stautts, Hotel and Lodging Management, John Wiley & Son Inc, 2001.
- 6. Lattin, G. (2005), <u>The Lodging and Food Service Industry</u>, The Educational Institute of the American Hotel and Motel Association, Michigan.