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وزارة التعليم العالسي والبحث العلمي
الجامعة الافتراضية السوربة

Course Description: International Trade Law (E4)

1- Basic Information:

Course Name	International Trade Law (E4)
Course ID	ICL703
Contact Hours (Registered Sessions)	24
Contact Hours (Synchronized Sessions)	28
Mid Term Exam	_
Exam	2
Registered Sessions Work Load	16
Synchronized Session Work Load	30
Credit Hours	4
Course Level	4

2- Pre-Requisites:

Course	ID
Commercial Law 1	COM302
Commercial Law 2 (Company Law)	COM402
Commercial Law 3 (Commercial Papers)	CL503
Introduction to Law and Legal Systems (E1)	INT205

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3- Course General Objectives:

The course aims to introduce students to main issues in international trade law. First, they would be able to define international trade law and distinguish between it and international commercial law and international economic law. They will have a brief historical background, be introduced to the concept of free trade and familiarize themselves with key trade terms. The course then aims to introduce students to the most important international organizations involved in trade and harmonization of trade law. The focus is then placed on the United Nations Convention on Contracts for the International Sale of Goods 1980 (CISG), a major treaty in use in international trade relations. Students will learn about the structure of the convention, the formation of contracts, the performance of contracts and the available remedies in case of breach of contract under the CISG convention. Equally important in international trade are International Commercial Terms (Incoterms®). The course explains the background of the Incoterms and the obligations of buyers and sellers embedded in each of the Incoterms® 2020. Another major event in international trade contracts is insurance. The course will allow students explore the different types of insurance contract, marine insurance and types of policies. Finally, the course introduces issues of electronic commerce and international organizational effort to organize this challenging aspect of international trade.

4- Intended Learning Outcomes (ILO):

Code	Intended Learning Outcomes							
	The student defines international trade law, distinguishes it from related fields,							
ILO1	identifies its origins and historical background, recognizes the meaning of free							
	trade and recalls definitions of key trade terms.							
	The student describes the GATT, recognizes the work of the WTO, its							
ILO2	advantages and disadvantages, discusses the need for harmonization of trade							
	laws, and recognizes organizations involved in the harmonization of law							

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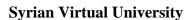
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	including the UNCITRAL, UNIDROIT, and ICC.
	The student recognizes the background of the United Nations Convention on
ILO3	Contracts for the International Sale of Goods 1980 (CISG), its structure,
	application and limitations.
	The student identifies issues related to formality of contract, the conditions for
ILO4	the offer and acceptance in a contract under the CISG, indicate when an offer is
ILO4	rejected and when an acceptance becomes a counter-offer, and define a
	fundamental breach.
	The student explains issues involved in the performance of contracts under the
ILO5	CISG, identify the seller's and buyer's obligations, and examine cases of non-
	conformity of goods.
	The student distinguishes remedies available to the seller or the buyer under the
ILO6	convention, including fixing an additional period for performance, avoidance,
	restitution, damages interest on arrears.
	The student identifies what Incoterms are, distinguishes the rules used for
ILO7	different modes of transportation, describes the seller's and buyer's obligations
ILO	under each term, discusses issues related to carriage of goods and contracts of
	carriage by sea.
	The student defines insurance, distinguishes marine insurance, its types and the
ILO8	different types of marine insurance policies, and recognizes principles of marine
	insurance.
	The student defines electronic commerce and the challenges it creates,
ILO9	recognizes efforts made by different organizations in this field and discusses the
	ICC's work on international guidelines for e-commerce.

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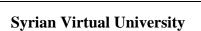


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- **5- Course Syllabus** (hours of total Recorded Sessions, hours of total synchronized sessions)
- RS: Recorded Sessions; SS: Synchronized Sessions;

ILO	Course Syllabus	RS	SS	Type	Additional Notes																					
				□ Exercises																						
	Chapter One: Introduction to			☐ Assignments																						
ILO1	1	2	2	□ Seminars																						
iLOI	International Trade Law	2		☐ Projects																						
				□ Practices																						
				□ Others																						
				☐ Exercises																						
	Chapter Two: International Trade			☐ Assignments																						
ILO2	Agreements and Organizations	2	2	☐ Seminars																						
ILO2	Agreements and Organizations	2	2	2	2		2		2	2	2		2	2	2	2	2	2		☐ Projects						
				□ Practices																						
				□ Others																						
	Chapter Three:																			☐ Exercises						
	The Convention on International						☐ Assignments																			
ILO3	Sales of Goods 1980 CISG	2	2	□ Seminars																						
ILOS	Unit 1: Introduction, Structure	2	2		2	2	2	2	2	2	2	2	2		۷	2	<i>-</i>	2			<i></i>	<i></i>			☐ Projects	
	and Application												☐ Practices													
				□ Others																						
	Chantar Throat			☐ Exercises																						
	Chapter Three: The Convention on International			☐ Assignments																						
по		1	4	□ Seminars																						
ILU4	ILO4 Sales of Goods 1980 CISG Unit 2: Formation of a Contract	+	☐ Projects																							
			□ Practices																							
				□ Others																						

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				☐ Exercises
	Chapter Three: The Convention on International			□ Assignments
ILO5	Sales of Goods 1980 CISG	2	4	□ Seminars
iLOS	Unit 3: Performance of Contract	2	7	□ Projects
	ome 5. I offormance of contract			□ Practices
				□ Others
	Chapter Three:			□ Exercises
	The Convention on International			☐ Assignments
ILO6	Sales of Goods 1980 CISG	4	4	□ Seminars
ILOU	Unit 4: Remedies	•	•	□ Projects
	The firemedies			□ Practices
				□ Others
				□ Exercises
	Chapter Four: International Commercial Terms (In a starmach)			☐ Assignments
ILO7	International Commercial Terms	4	4	□ Seminars
ILO,	(Incoterms®)	_	7	□ Projects
				□ Practices
				□ Others
				□ Exercises
	Chapter Five:			☐ Assignments
ILO8	Insurance	2	4	☐ Seminars
iLoo	msurance	2	•	□ Projects
				□ Practices
				□ Others
				□ Exercises
	Chapter Sive			□ Assignments
	Chapter Six: Electronic Commerce	2	2	□ Seminars
ILO	Licentific Commerce	<u> </u>	<i>_</i>	□ Projects
				□ Practices
				□ Others

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6- Assessment Criteria (Related to ILOs)

ISC	Interactive Synchronized Collaboration	Ex	Exams	Rpt	Reports	
PF2F	Presentations and Face-to-Face Assessments	PW	Practice	Practice Work		

ILO			Assessment Type						
Code	ILO	ILO Intended Results		PW	Ex	PF 2F	Rpt		
ILO1	Introduction to International Trade Law	The student defines international trade law, distinguishes it from related fields, identifies its origins and historical background, recognizes the meaning of free trade and recalls definitions of key trade terms.	*		*				
ILO2	International Trade Agreements and Organizations	The student describes the GATT, recognizes the work of the WTO, its advantages and disadvantages, discusses the need for harmonization of trade laws, and recognizes organizations involved in the harmonization of law including the UNCITRAL, UNIDROIT, and ICC.	*		*				

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	The Convention	The student recognizes the			
	on International	background of the United			
	Sales of Goods	Nations Convention on Contracts			
ILO3	1980 CISG	for the International Sale of	*	*	
	Introduction,	Goods 1980 (CISG), its			
	Structure and	structure, application and			
	Application	limitations.			
		The student identifies issues			
	The Convention	related to formality of contract,			
	on International	the conditions for the offer and			
	Sales of Goods	acceptance in a contract under			
ILO4	1980 CISG	the CISG, indicate when an offer	*	*	
	Formation of a	is rejected and when an			
	Contract	acceptance becomes a counter-			
		offer, and define a fundamental			
		breach.			
	The Convention	The student explains issues			
	on International	involved in the performance of			
	Sales of Goods	contracts under the CISG,			
ILO5	1980 CISG	identify the seller's and buyer's	*	*	
	Performance of	obligations, and examine cases			
	Contract	of non-conformity of goods.			

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		The student distinguishes				
	The Convention	remedies available to the seller				
	on International	or the buyer under the				
П 06	Sales of Goods	convention, including fixing an	*		*	
ILO6	1980 CISG	additional period for	*		-4-	
	Remedies	performance, avoidance,				
		restitution, damages interest on				
		arrears.				
		The student identifies what				
	International	Incoterms are, distinguishes the				
	International Commercial Terms	rules used for different modes of	*			
ILO7		transportation, describes the			*	
		seller's and buyer's obligations			•	
	(Incoterms®)	under each term, discusses issues				
		related to carriage of goods and				
		contracts of carriage by sea.				
		The student defines insurance,				
		distinguishes marine insurance,				
ILO8	Insurance	its types and the different types	*		*	
ILU		of marine insurance policies, and	·		•	
		recognizes principles of marine				
		insurance.				
11 00	Electronic	The student defines electronic	*		*	
ILO9	Commerce	commerce and the challenges it	••		•-	

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	creates, recognizes efforts made			
	by different organizations in this			
	field and discusses the ICC's			
	work on international guidelines			
	for e-commerce.			

7- Practice Tools:

Tool Name	Description
non	

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