

Syrian Arab Republic	 الجامعة الافتراضية السورية SYRIAN VIRTUAL UNIVERSITY	الجمهورية العربية السورية
Ministry of Higher Education and scientific research		وزارة التعليم العالي والبحث العلمي
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Course Description: International Trade Law (E4)

1- Basic Information:

Course Name	International Trade Law (E4)
Course ID	ICL703
Contact Hours (Registered Sessions)	24
Contact Hours (Synchronized Sessions)	28
Mid Term Exam	-
Exam	2
Registered Sessions Work Load	16
Synchronized Session Work Load	30
Credit Hours	4
Course Level	4

2- Pre-Requisites:

Course	ID
Commercial Law 1	COM302
Commercial Law 2 (Company Law)	COM402
Commercial Law 3 (Commercial Papers)	CL503
Introduction to Law and Legal Systems (E1)	INT205

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3- Course General Objectives:

The course aims to introduce students to main issues in international trade law. First, they would be able to define international trade law and distinguish between it and international commercial law and international economic law. They will have a brief historical background, be introduced to the concept of free trade and familiarize themselves with key trade terms. The course then aims to introduce students to the most important international organizations involved in trade and harmonization of trade law. The focus is then placed on the United Nations Convention on Contracts for the International Sale of Goods 1980 (CISG), a major treaty in use in international trade relations. Students will learn about the structure of the convention, the formation of contracts, the performance of contracts and the available remedies in case of breach of contract under the CISG convention. Equally important in international trade are International Commercial Terms (Incoterms®). The course explains the background of the Incoterms and the obligations of buyers and sellers embedded in each of the Incoterms® 2020. Another major event in international trade contracts is insurance. The course will allow students explore the different types of insurance contract, marine insurance and types of policies. Finally, the course introduces issues of electronic commerce and international organizational effort to organize this challenging aspect of international trade.

4- Intended Learning Outcomes (ILO):

Code	Intended Learning Outcomes
ILO1	The student defines international trade law, distinguishes it from related fields, identifies its origins and historical background, recognizes the meaning of free trade and recalls definitions of key trade terms.
ILO2	The student describes the GATT, recognizes the work of the WTO, its advantages and disadvantages, discusses the need for harmonization of trade laws, and recognizes organizations involved in the harmonization of law

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	including the UNCITRAL, UNIDROIT, and ICC.
ILO3	The student recognizes the background of the United Nations Convention on Contracts for the International Sale of Goods 1980 (CISG), its structure, application and limitations.
ILO4	The student identifies issues related to formality of contract, the conditions for the offer and acceptance in a contract under the CISG, indicate when an offer is rejected and when an acceptance becomes a counter-offer, and define a fundamental breach.
ILO5	The student explains issues involved in the performance of contracts under the CISG, identify the seller's and buyer's obligations, and examine cases of non-conformity of goods.
ILO6	The student distinguishes remedies available to the seller or the buyer under the convention, including fixing an additional period for performance, avoidance, restitution, damages interest on arrears.
ILO7	The student identifies what Incoterms are, distinguishes the rules used for different modes of transportation, describes the seller's and buyer's obligations under each term, discusses issues related to carriage of goods and contracts of carriage by sea.
ILO8	The student defines insurance, distinguishes marine insurance, its types and the different types of marine insurance policies, and recognizes principles of marine insurance.
ILO9	The student defines electronic commerce and the challenges it creates, recognizes efforts made by different organizations in this field and discusses the ICC's work on international guidelines for e-commerce.

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5- Course Syllabus (hours of total Recorded Sessions, hours of total synchronized sessions)

- **RS:** Recorded Sessions; **SS:** Synchronized Sessions;

ILO	Course Syllabus	RS	SS	Type	Additional Notes
ILO1	Chapter One: Introduction to International Trade Law	2	2	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	
ILO2	Chapter Two: International Trade Agreements and Organizations	2	2	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	
ILO3	Chapter Three: The Convention on International Sales of Goods 1980 CISG Unit 1: Introduction, Structure and Application	2	2	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	
ILO4	Chapter Three: The Convention on International Sales of Goods 1980 CISG Unit 2: Formation of a Contract	4	4	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	

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ILO5	Chapter Three: The Convention on International Sales of Goods 1980 CISG Unit 3: Performance of Contract	2	4	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	
ILO6	Chapter Three: The Convention on International Sales of Goods 1980 CISG Unit 4: Remedies	4	4	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	
ILO7	Chapter Four: International Commercial Terms (Incoterms®)	4	4	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	
ILO8	Chapter Five: Insurance	2	4	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	
ILO9	Chapter Six: Electronic Commerce	2	2	☐ Exercises ☐ Assignments ☐ Seminars ☐ Projects ☐ Practices ☐ Others	

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6- Assessment Criteria (Related to ILOs)

ISC	Interactive Synchronized Collaboration	Ex	Exams	Rpt	Reports
PF2F	Presentations and Face-to-Face Assessments	PW	Practice Work		

ILO Code	ILO	Intended Results	Assessment Type				
			ISC	PW	Ex	PF 2F	Rpt
ILO1	Introduction to International Trade Law	The student defines international trade law, distinguishes it from related fields, identifies its origins and historical background, recognizes the meaning of free trade and recalls definitions of key trade terms.	*		*		
ILO2	International Trade Agreements and Organizations	The student describes the GATT, recognizes the work of the WTO, its advantages and disadvantages, discusses the need for harmonization of trade laws, and recognizes organizations involved in the harmonization of law including the UNCITRAL, UNIDROIT, and ICC.	*		*		

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ILO3	The Convention on International Sales of Goods 1980 CISG Introduction, Structure and Application	The student recognizes the background of the United Nations Convention on Contracts for the International Sale of Goods 1980 (CISG), its structure, application and limitations.	*		*		
ILO4	The Convention on International Sales of Goods 1980 CISG Formation of a Contract	The student identifies issues related to formality of contract, the conditions for the offer and acceptance in a contract under the CISG, indicate when an offer is rejected and when an acceptance becomes a counter-offer, and define a fundamental breach.	*		*		
ILO5	The Convention on International Sales of Goods 1980 CISG Performance of Contract	The student explains issues involved in the performance of contracts under the CISG, identify the seller's and buyer's obligations, and examine cases of non-conformity of goods.	*		*		

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ILO6	The Convention on International Sales of Goods 1980 CISG Remedies	The student distinguishes remedies available to the seller or the buyer under the convention, including fixing an additional period for performance, avoidance, restitution, damages interest on arrears.	*		*		
ILO7	International Commercial Terms (Incoterms®)	The student identifies what Incoterms are, distinguishes the rules used for different modes of transportation, describes the seller's and buyer's obligations under each term, discusses issues related to carriage of goods and contracts of carriage by sea.	*		*		
ILO8	Insurance	The student defines insurance, distinguishes marine insurance, its types and the different types of marine insurance policies, and recognizes principles of marine insurance.	*		*		
ILO9	Electronic Commerce	The student defines electronic commerce and the challenges it	*		*		

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		creates, recognizes efforts made by different organizations in this field and discusses the ICC's work on international guidelines for e-commerce.					
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7- Practice Tools:

Tool Name	Description
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