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وزارة التعليم العالى والبحث العلمي

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Course Description: Principles of Management

1- Basic Information:

Course Name	Principles of Management
Course ID	PCM.11
Contact Hours (Synchronized Sessions)	28
Contact Hours with the tutor outside the	17
Synchronized Sessions	17
Contact Hours (Registered Sessions)	
Exam	130
Registered Sessions Work Load	130
Synchronized Session Work Load	
Credit Hours	7
Course Level	6

2- Pre-Requisites: Non

Course	ID
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3- Course General Objectives:

This course aims to provide an introduction about the science of management and introduces students to the basic concepts in this field, also to provide them with the necessary scientific background to understand the concepts, applications and theories in this field.

This course aims, in its first part, to provide students with an introduction about business administration, the historical evolution of the administrative thought through a review of the reasons for the emergence of this science, the schools of administrative thought that emerged, the application of these theories through some modern administrative methods and approaches (Management by objectives, Japanese management, Total Quality Management, Agile approach).

In its second part, the course focuses on explaining the basic knowledge and skills related to the administrative process that allows the organization to invest in its resources in the best way. This course explains the basic principles of how to implement administrative functions (planning, organizing, directing, controlling), the decision-making process in the organization, and technical functions (production and operations – purchasing and materials – finance and



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accounting - marketing - human resource management - research and development - public relations - management information systems) within the organization.

In the third part of the course, the following topics are discussed: the effect of information technology on the management of organizations through studying E-business management, the importance of business ethics and corporate social responsibility which has become an important part of the administrative and human dimension of work, the importance of change at work environment and innovation that is required by changes.

4- Intended Learning Outcomes (ILO):

Code	Intended Learning Outcomes
ILO1	Identify the concept of business administration and the reasons for its emergence as a science, and understand the historical development of schools of administrative thought, the most important theories of each school and the role of each one in the effective management in the organization.
ILO2	Understand the success principles of some modern administrative methods and approaches (Management by objectives, Japanese management, Total Quality Management, Agile approach).
ILO3	Learn the principles and skills of administrative functions (planning - organization - directing – control- decision making process) and how to apply it.
ILO4	Recognize the objectives of technical functions in the organization (production and operations management - materials management - marketing management - human resources management - finance and accounting- research and development department - public relations department - management information systems) and its main tasks.
ILO5	Understand the main information technology concepts and their uses in business through e-commerce and their applications.
ILO6	Understand the importance of business ethics and learn examples of organizations' application of social responsibility in various administrative functions and functional areas.
ILO7	Recognize the importance of the concept of change in organizations and identify the various mechanisms for its management, with a focus on the innovation dimension of organizational changes.



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- 5- Course Syllabus (21 hours of total Recorded Sessions, 28 hours of total synchronized sessions)
 - RS: Recorded Sessions; SS: Synchronized Sessions;

ILO	Course Syllabus	RS	SS	Type	Additional Notes
ILO1	CH1- Introduction of Management CH2- Historical evolution of the administrative thought	3	4	 □ Exercises □ Assignments □ Seminars □ Projects □ Practices □ Others 	
ILO2	CH3- Modern administrative approaches - Management by objectives - Japanese management - Total quality management - Agile approach	1.5	2	□ Exercises □ Assignments □ Seminars □ Projects □ Practices □ Others	
ILO3	CH4- Planning Function CH5- Organizing Function CH6-Directing Function CH7- Controlling CH8- Decision Making Process.	7.5	10	 □ Exercises □ Assignments □ Seminars □ Projects □ Practices □ Others 	
ILO4	CH9-TechnicalFunctions(productionandoperationsmanagement-materialsmanagement-humanresourcesmanagement-financeandaccounting-researchanddevelopmentdepartment-publicrelationsdepartment-managementinformation systems)	1.5	2	 □ Exercises □ Assignments □ Seminars □ Projects □ Practices □ Others 	
ILO5	CH10- E-Business Management	1.5	2	 □ Exercises □ Assignments □ Seminars □ Projects □ Practices □ Others 	



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ILO6	CH11- Business ethics and corporate social responsibility	1.5	2	□ Exercises □ Assignments □ Seminars □ Projects □ Practices □ Others
ILO7	CH12- Change management and innovation	1.5	2	 □ Exercises □ Assignments □ Seminars □ Projects □ Practices □ Others

6- Assessment Criteria (Related to ILOs)

ISC	Interactive Synchronized Collaboration		Ex	Exams		Rpt	Reports
PF2F	Presentations and Face-to-Face Assessments		PW	Practice Wo	rk		

ILO			Assessment Type					
Code	ILO	Intended Results	ISC	PW	Ex	PF2F	Rpt	
	Identify the concept of business administration and the reasons for its emergence as a science, and understand the historical	Remember the definition of business administration and the principle reasons for its emergence.	х		X			
ILO1	development of schools of administrative thought, the most important theories of each school and the role of each one in the effective management in the organization.		X		X			
		The student uses theories and principles of	X		X		X	



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		administrative thought to explain the causes of an administrative problem presented through a case study, then suggests a solution. Through			
		discussion with the tutor, the student analyses the applicability or not of certain theories and administrative principles in the current business environment	х		
ILO2	Understand the success principles of some modern administrative methods and approaches (Management by objectives, Japanese management, Total Quality Management, Agile approach).	Student connects between the ideas presented in the administrative theories and principles used in the successful administrative methods and approaches.	X	X	X
ILO3	Learn the principles and skills of administrative functions (planning- organization-directing- control- decision making process) and how to apply it.	Under the supervision of the tutor, the student constructs a project plan of his choice, organizes the project, suggests the directing methods	х		Х



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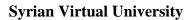
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		that can be used within a given context, suggests the appropriate controlling tools in particular environments, and provides justification for his previous choices. The student			
		remembers the main ideas related to administrative functions	X	X	
ILO4	Recognize the objectives of technical functions in the organization (production and operations management-materials management- marketing management- human resources management-finance	The student connects the content of this chapter with the schools of administrative thought reviewed in the first chapters	х	X	
	and accounting- research and development department - public relations department-management information systems) and its main tasks.	The student remembers the main themes in the content associated with these topics	X	X	
ILO5	Understand the main information technology concepts and their uses in business through ecommerce and their applications.	The student recalls basic ideas related to the world of technology and ecommerce, and compares traditional	X	X	X



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		business models			
		with those related			
		to e-business			
		Through			
		discussion with			
	Understand the importance of	the tutor, the			
	business ethics and learn	student provides			
	examples of organizations'	examples of			
ILO6	application of social	social	X	X	X
	responsibility in various	responsibility			
	administrative functions and	related to the			
	functional areas.	administrative			
		functions and			
		functional areas.			
		The student			
		understands the			
	Recognize the importance of the	different			
	concept of change in	perspectives on			
	organizations and identify the	the change			
ILO7	various mechanisms for its	process, and	X	X	X
	management, with a focus on the	describes			
	innovation dimension of	techniques for			
	organizational changes.	stimulating			
	- -	innovation in the			
		organization.			

7- Practice Tools:

Tool Name	Description
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