

Principles and Fundamentals of Management

Course Definition





Syrian Arab Republic		الجمهورية العربية السورية
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Syrian Virtual University	الجامعية الإفتراضيية السوريية Syrian Virtual University	الجامعة الافتراضية السورية

1. Basic Information:

Cauraa Nama	Principles and Fundamentals of
Course Name	Management
Course Code	GMN401
Number of Presentational Sessions*	22
Number of Synchronous Sessions**	11
Number of Shorter Tests***	2
Number of Exams***	1
Theoretical Sessions Work Load (hrs.)	66
Practical Sessions Work Load (hrs.)	33
Credit Hours	5

^{*}Each presentational session comprises both recorded lecture (1.5 hrs.) and interactive learning content (1.5 hrs.).

N.B.

Generally, each chapter requires two presentational sessions: one for the recorded content and one for the interactive content (unless the chapter is too long, in which case it may require more sessions (. This note applies to synchronous sessions as well, where each chapter requires one synchronous session generally.

^{**}Each synchronous session comprises the interactive lecture carried out in real time in a virtual class (1.5 hrs.).

^{***}Each shorter test is 0.5 hr. long. The final exam is 2 hrs. long.

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2. Prerequisites courses:

Course	Code
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3. Course Objectives:

This course aims to provide a general introduction to management science, to introduce students to the basic concepts of business management and organization, and to provide them with the necessary background to understand concepts, applications, and theories in this area.

The course addresses the core issues in the area of management, particularly the four functions of management (planning, organization, direction, control). It also addresses the decision-making process in organizations, strategic management, human resources management, management information systems and technology.

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4. Learning Outcomes (LO):

By the end of this course, the learner is expected to acquire and learn the following subjects:

- Explain why managers are important to organizations.
- Describe the functions, roles, and skills of managers.
- Define the nature and purposes of planning.
- Classify the types of goals organizations might have and the plans they use.
- Describe the eight steps in the decision-making process.
- Explain the four ways managers make decisions.
- Classify decisions and decision–making conditions.
- Define strategic management and explain why it's important.
- Describe the three types of corporate strategies.
- Describe competitive advantage and the competitive strategies organizations use to get it.
- Describe six key elements in organizational design.
- Contrast mechanistic and organic structures.
- Explain the importance of human resource management and the human resource management process.
- Discuss the tasks associated with identifying and selecting competent employees. Know how to write effective job descriptions.
- Explain how converging technologies change the ways in which people add value to resources
- Understand the relationship between IS, organisation and strategy
- Define leader and leadership.
- Compare and contrast early theories of leadership.

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- Define motivation.
- Compare and contrast early and contemporary theories of motivation.
- Define the nature and function of communication.
- Explain how communication can flow most effectively in organizations.
- Explain the nature and importance of control.
- Describe the three steps in the control process.
- Explain how organizational and employee performance are measured.
 Know how to be effective at giving feedback.

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5. Assessment Results:

				Asse	ssment Ty	pe	
Chapter Number	Chapter Title	General Objectives	Interactive Content & Recorded Sessions	Applied Activities (Synch. Sessions)	Final Exam*/ Shorter Tests**	Presentations and Interviews***	Reports ***
		Understand					
		Define					
	Management and	Explain					
CH1	Managers	Clarify	\checkmark	J	\checkmark	√	J
	Managers	Analyze					
		Discuss					
		Compare					
		Understand					
		Define					
		Explain					
CH2	Planning	Clarify	J	J	J	√	J
		Analyze					
		Discuss					
		Compare					
		Understand					
		Define					
		Explain					
CH3	Decision Making	Clarify	$\sqrt{}$	J	\checkmark	J	J
		Analyze					
		Discuss					
		Compare					
CH4	Strategic	Understand	J	J	J	J	./
0114	Management	Define	٧	٧	V	٧	٧

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		Explain					
		Clarify					
		Analyze					
		Discuss					
		Compare					
		Understand					
		Define					
		Explain					
CH5	Organizing	Clarify	J	J	J	J	J
		Analyze					
		Discuss					
		Compare					
		Understand					
		Define					
	Human Resource	Explain					
CH6		Clarify	J	\checkmark	J	J	\checkmark
	management	Analyze					
		Discuss					
		Compare					
		Understand					
	Managing	Define					
	Information and	Explain					
CH7	Information	Clarify	\checkmark	J	\checkmark	J	J
		Analyze					
	Technology	Discuss					
		Compare					
CH8	Leadership	Understand	J	J	J	J	J
0.10	20000101110	Define	٧	V	٧	٧	٧

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		1	T				<u> </u>
		Explain					
		Clarify					
		Analyze					
		Discuss					
		Compare					
		Understand					
		Define					
		Explain					
CH9	Motivation	Clarify	J	J	J	J	J
		Analyze					
		Discuss					
		Compare					
		Understand					
		Define					
		Explain					
CH10	Communication	Clarify	J	J	J	J	J
		Analyze					
		Discuss					
		Compare					
		Understand					
		Define					
		Explain					
CH11	Monitoring and	Clarify	/	J	J	J	J
	Controlling	Analyze		·	·	·	
		Discuss					
		Compare					
		'					

^{*}The final exam is two hours long and is given at the end of the course.

^{**}Shorter tests are about 30 minutes long and are given after three or four lectures throughout the semester during synchronous sessions.

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^{***}Presentations, interviews, and reports are submitted once after each three or four lectures throughout the semester during synchronous sessions.

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6. Course Syllabus:

Chapter	Subject	Content	Number of Learning Objects	Number of synchron ous Learning Objects
CH1	Management and Managers	 Who are managers and where do they work? Why are managers important? What do managers do? 	3	1
CH2	Planning	 The WHAT and WHY of planning Goals and plans Setting goals and developing plans Contemporary issues in planning 	4	2
СНЗ	Decision Making	 The decision-making process Approaches to decision making Types of decisions and decision-making conditions Decision-Making biases and errors Effective decision making in today's world 	5	2
CH4	Strategic	Strategic management	5	2

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	Management	2. The strategic management		
		process		
		3. Corporate strategies		
		4. Competitive strategies		
		5. Current strategic management		
		issues		
		1. Six elements of organizational design		
		2. Mechanistic and organic structures		
CH5	Organising	3. Contingency factors affecting structural choice	5	2
		4. Traditional organizational design		
		options		
		5. Organizing for flexibility in the		
		twenty-first century		
		1. Why human resource		
		management is important and the		
		human resource management		
		process		
CH6	Human Resource	2. External factors that affect the	6	3
	management	human resource management	· ·	
		process		
		3. Identifying and selecting		
		competent employees		
		4. Providing employees with needed		

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			skills and knowledge 5. Retaining competent, high- performing employees 6. Contemporary issues in managing human resources		
	CH7	Managing Information and Information Technology	 Introduction Converging technologies – new ways to add value Managing the new opportunities to add value Types of information systems The internet and e-business 	5	2
	CH8	Leadership	 Who are leaders and what is leadership? Early leadership theories Contingency theories of leadership Contemporary views of leadership Leadership issues in the twenty-first century 	5	2
	CH9	Motivation	 What is motivation? Early theories of motivation Contemporary theories of motivation 	3	1
	CH10	Communication	1. The nature and function of communication	3	1

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		2. Methods and challenges of		
		interpersonal communication		
		3. Effective organizational		
		communication		
		1. What is controlling and why is it		
	Manitaring and	important?		
		2. The control process		
CH11	Monitoring and	3. Controlling for organizational and	4	2
	Controlling	employee performance		
		4. Tools for measuring organizational		
		performance		

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7. Practical Activity:

• Tools and Labs:

Tool Name	Description
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• Practical Activities per Chapters:

Chapter	Activities Type	Remarks
	□ Exercises	
	✓ Homework	
CH1	☑ Webinars	In this course, theoretical and
СПІ	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	
	☐ Exercises	
	✓ Homework	
CH2	☑ Webinars	In this course, theoretical and
CH2	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	
	□ Exercises	
	☑ Homework	
CH3	☑ Webinars	In this course, theoretical and
СПЗ	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	
CH4	□ Exercises	In this course, theoretical and

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	☑ Homework	practical parts are combined.
	_	practical parts are combined.
	✓ Webinars	
	□ Project	
	☐ Experiment	
	□ Other	
	☐ Exercises	
	☑ Homework	
CUE	☑ Webinars	In this course, theoretical and
CH5	□ Project	practical parts are combined.
	□ Experiment	
	□ Other	
	☐ Exercises	
	☑ Homework	
CH6	✓ Webinars	In this course, theoretical and
СПО	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	
	☐ Exercises	
	☑ Homework	
2115	☑ Webinars	In this course, theoretical and
CH7	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	
	☐ Exercises	
CH8		In this course, theoretical and
	✓ Webinars	practical parts are combined.

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	□ Project	
	☐ Experiment	
	□ Other	
	□ Exercises	
	☑ Homework	
CH9	☑ Webinars	In this course, theoretical and
CHY	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	
	□ Exercises	
	☑ Homework	
CH10	☑ Webinars	In this course, theoretical and
CHIO	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	
	□ Exercises	
	☑ Homework	
CH11	☑ Webinars	In this course, theoretical and
СПТ	□ Project	practical parts are combined.
	☐ Experiment	
	□ Other	

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